

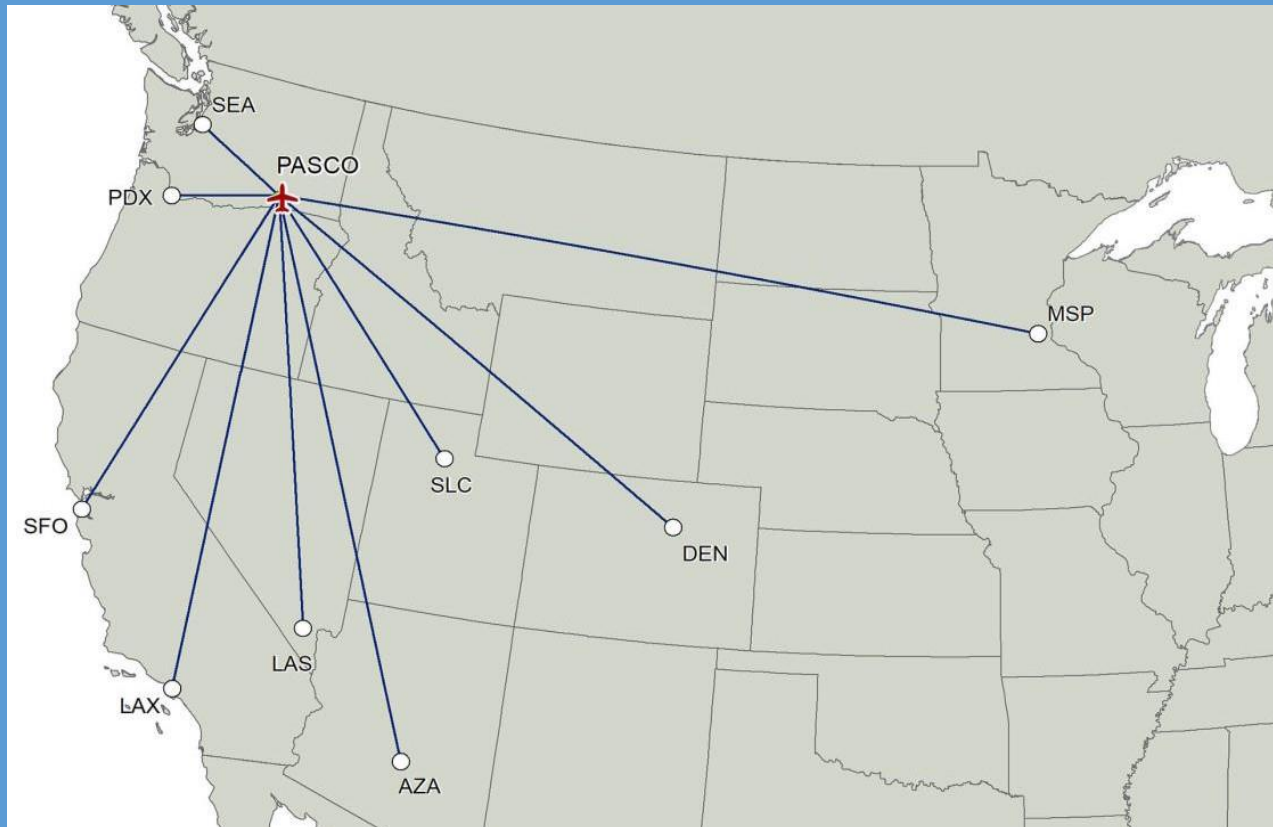


Air Service Development

Buck Taft

Airport Director

Current Air Service



Market Growth

- 2014 through 2017 seats are up 10% and passengers are up 14%
- 40,636 seats and 45,718 passengers
- 2015 Delta to SEA added significant seats to the market



Market Growth

- March 1st Alaska bringing the Q 400s and E 175 back to market
- March 11th PDX returns
- June 8th United begins 3rd daily flight to DEN



Current Air Service Priorities

- Daily Los Angeles Service
- Minneapolis
- San Francisco
- Phoenix



2018 Air Service Plan

- January – United Airlines Meeting
- March – Volaire Air Service Development Conference
- Spring – Alaska, Delta and American Airlines
- June – Airport Council International JumpStart Air Service Development Conference

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2018 Air Service Goals

- Secure a commitment for daily LAX service
- Increase our market seats
- Grow enplanements by 4%

