



BARNARD GRIFFIN

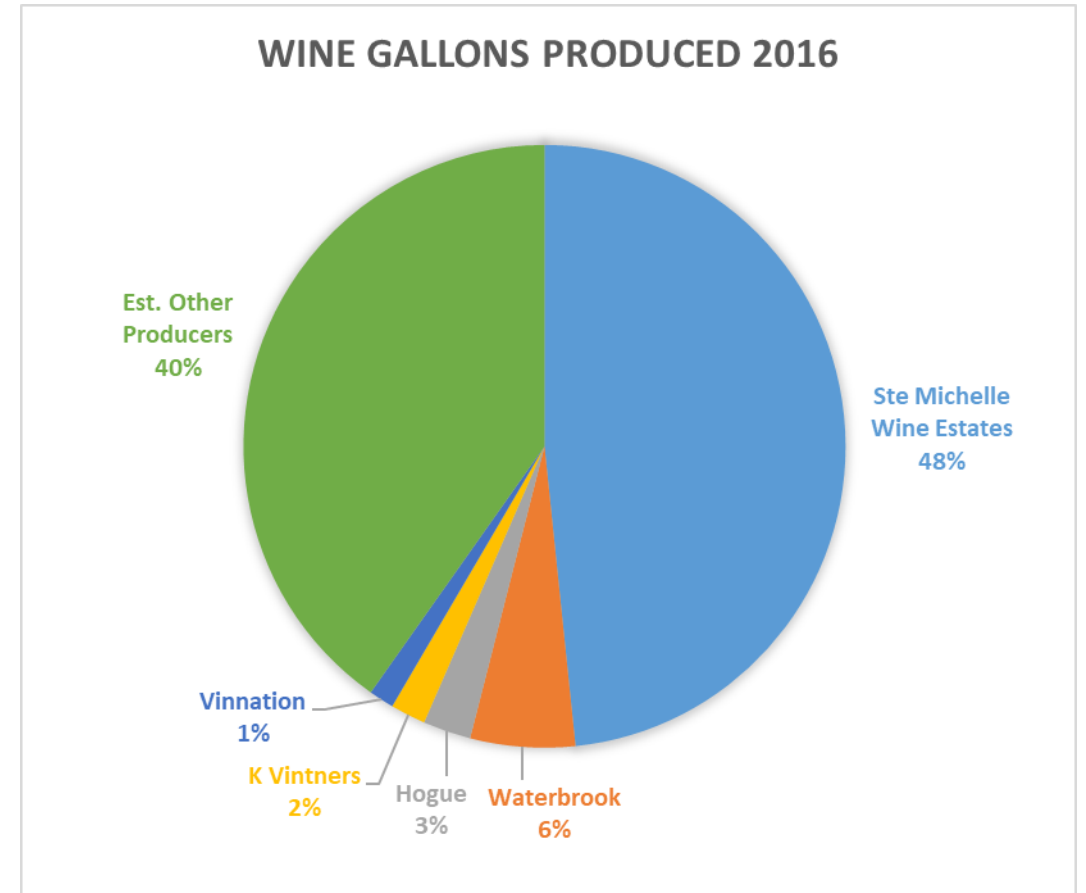
Deborah Barnard

Largest Wine Producers:

Net gallons produced in 2016

1. SMWE - 14.73 million
2. Coventry Vale - 6.91
3. Zirkle Fruit Co - 1.97
4. Wahluke - 1.67
5. Vinnation - 1.11

Source: Puget Sound Business Journal August 2017



Largest Wineries in Washington

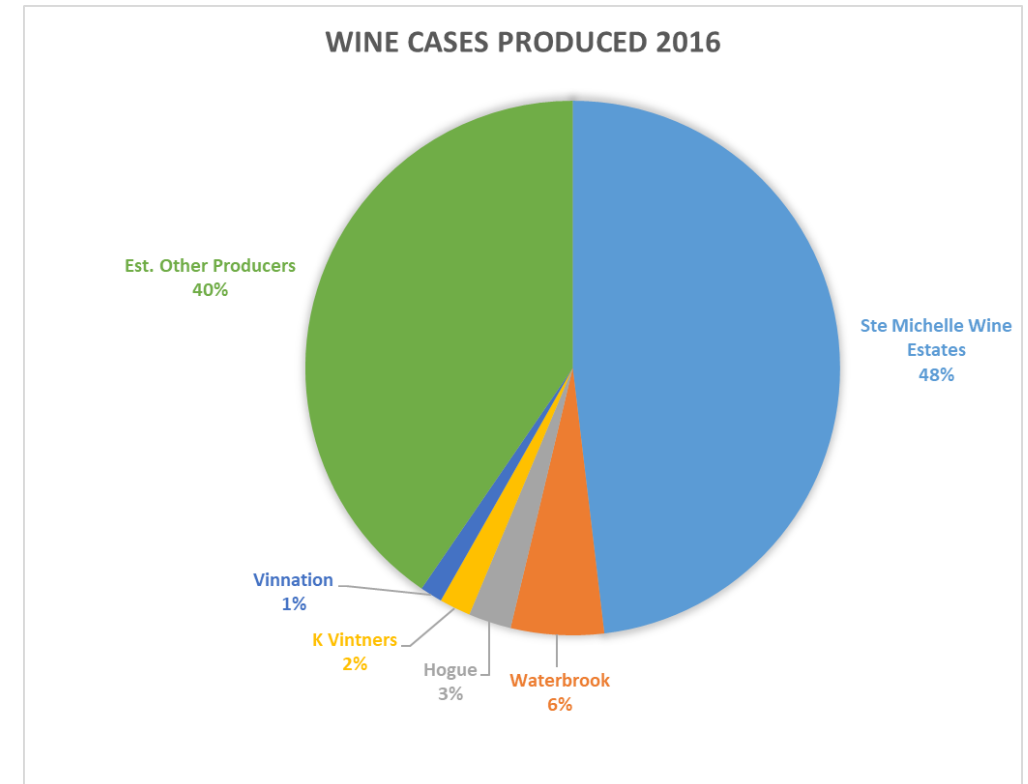
Ranked by gallons and cases sold 2016

1. SMWE 20.12 m; 8.42 m
2. Waterbrook 2.34 m; 984,472
3. Hogue 1.07 m; 451,620
4. KVintners 787,275; 331,066
5. Vinnation 561,615; 236,171

Source: Puget Sound Business Journal August 2017

1 ton = approximately 50-65 cases depending on grape variety

Total tons harvested 2016= 270,000 equals between 13.5-17.5 million cases.

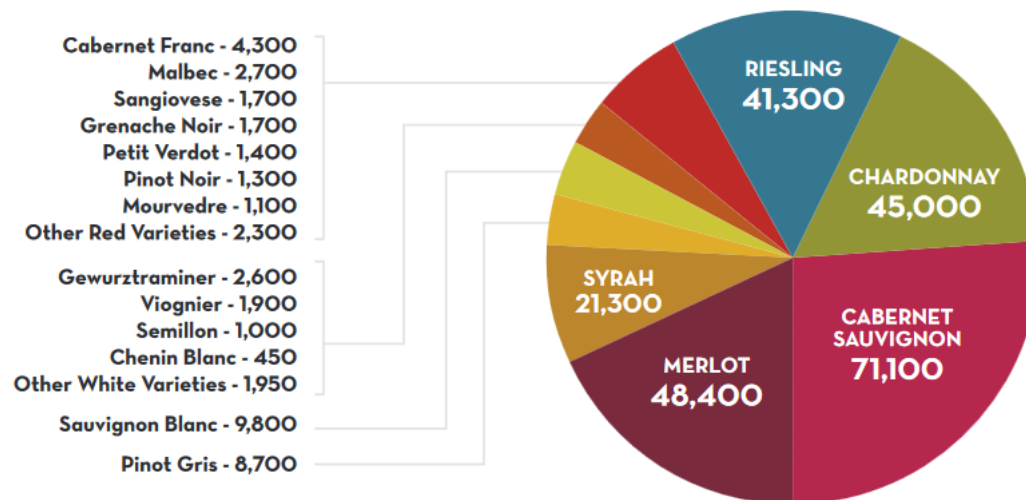


2016 KEY STATS

270,000
TONS HARVESTED

REDS 157,300 TONS
WHITES 112,700 TONS

GRAPE VARIETIES



INDUSTRY GROWTH

